



Sales Agent - UK (Resident in London, freelance only)

Go—PopUp offers a full-time freelance position as Sales Agent for the UK market, based in London.

Go—PopUp is the European leader for renting commercial spaces by the day for pop-up stores and corporate events. HQ is based in Barcelona, Spain. More information at <http://www.gopopup.com>

Job Description

The objective of the Sales Agent (UK) is to close rental transactions by getting the agreement between landlords and clients, and manage projects related to pop-up actions:

- Manage inbound and outbound leads for the UK market
- Execute (international) sales leads and client opportunities
- Scout for retail spaces suitable to clients needs if the tenant didn't preselect a location in our portfolio
- Understand the needs of our target prospects
- Prepare proposals to tenants, brands and agencies
- Conduct negotiations between landlord and tenant
- Execute documentation for the administration processes
- Become an Expert for Pop-Up retail, live communication and experimental marketing
- Report results to the Sales Director

We offer

- Full-time freelance contract
- Compensation as fixed monthly assignment plus sales incentives as a percentage of sales margin (completely visible for you at any moment)
- Job based in London, UK (office space provided by Go—PopUp in Central London, Picadilly area)
- Home office and flexible timing is possible (subject to customer needs)
- Job training in Barcelona
- Team work in a dynamic international startup company

Skills profile

- University or Master Degree
- Sales and administration experience is required, Real Estate experience is preferred
- Invoicing skills to solve questions
- Good communication skills
- Focus on quality and results
- Proactivity and responsibility
- Good command of IT office tools
- Good understanding of B2B solution selling
- Languages: English native, other European languages are a plus (Spanish and French preferred)

If interested, please send us an e-mail to: jobs@gopopup.com including CV and Cover Letter.
Thank you!